

**A.S. ENGINEERING Ltd.**

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24 March 1998

Dear Sir,

Thanks for the interest for our firm. We are enough small firm and we are changing of A.S. Engineering structure as a firm. Also we have many requests concerning S327 in this moment. We just have not time for quick reply. I am pity for that and ask you about apology.

We are glad to present our recumbents S327 and S327M. S327 is our main model, but now we are finished to manufacture this option. S327M is further developing well-known S327. You find full information regarding new S327M in the "Description" file.

S327 is a front drive trike, designed for rides in towns and parks, for trips, freight traffic and entertainment.

Maybe our recumbent is the not very cheap and simple machine what you met anywhere. But it has important differences: original engineering, high quality and reliability. We sold the first Frame Set from this series at "InterCycle Cologne 1995" exhibition and after that this recumbent put more 4500 km without any breakage. Whole construction is made of high quality aircraft materials. Besides, as we know, in the West there are not trikes of this type with front drive wheels. Our trike is with very low noise level and very safe on a road and we are sure what this Frame Set will be a good purchase.

Now we manufacture Frame Sets only for the orders. Therefore the delivery time is 17 weeks after order day (receiving filling the Order Form) in this moment.

In USA we can supply our products only by air. We can supply 1 Frame Set for the following prices (including delivery straight to your address/"Door-To-Door" with TNT or UPS) in dollars:

| <i>By UPS, Door-To-Door</i>                 | <b>S327</b> | <b>S327M</b> |
|---|-------------|--------------|
| <b>Painted Frame Set+Seat</b>               | 1420        | 1560         |
| <b>Unpainted Frame Set + Unpainted Seat</b> | -           | 1500         |
| <b>Painted Frame Set without seat</b>       | 1290        | 1390         |
| <b>Unpainted Frame Set without seat</b>     | 1250        | 1350         |

In addition we can offer a carrier for \$65 US.

Delivery time for other spare parts is 2...7 weeks after ordering.

In present time we cannot display wholesale prices for our products. These terms and prices can be discuss separately.

For improvement of consumer qualities of our trike we began development of universal unit of fastening for the barrow (it is very possibly it will be unit for attaching B.O.B. trailer as Yak-16).

You can see us on Encycleopedia 4, p.86 (Open Road Ltd., UK, fax +44 1904 411155) and on its video. Contact for getting it by fax 213 462 4359 (USA) or by email [dylan@bikeculture.com](mailto:dylan@bikeculture.com) . Also find info about S327 in Internet: <http://www.hut.fi/u/mairas/> .

We can accept last orders for S327 until 15 April 1998. We are ready to do still 1...3 framesets S327.

Once again I am sorry for a big delay with reply.

I hope to hear you soon.

Sincerely yours

Yuri Karasjov  
Director

**PS:** Please, use for contact with me throug our fax, P.O.Box in UK or Email. It will be more quickly.